



**GrainCorp**

**2008/09**

**Schedule 2:  
Port Services Price Schedule for Export  
Grain**

**Winter Grains for the purposes of this schedule are Wheat, Barley, Oats, Triticale, Field Peas, Faba Beans, Chick Peas and Canola**

**Separate Schedules are available for (1) Country Storage and Handling, (2) Transshipment and Importations and (3) Summer Grains.**

**To be read in conjunction with the 2008/09 GrainCorp Storage and Handling Agreement.**

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# Port Schedule 1

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## Port Handling & Storage Fees for Winter Grains 2008/09

### Notes:

1. Unless stated otherwise, all prices are quoted as AUD per tonne.
2. Fees for Summer Grains (eg Sorghum) are available on a separate schedule.
3. All fees are quoted exclusive of GST.
4. These prices are effective for 2008/2009 season grain, and remaining old season grain held in store after 30 September 2008.

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## 1.0 Port Intake Fees

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### 1.1 Intake Fees at Terminal ex GrainCorp Country Sites

Ex GrainCorp Country Site Reveal				
All Port Terminals	All Commodities	Transport Mode	NSW & VIC Fee / T	QLD Fee / T
		Rail	\$10.00	\$13.50
		Road	\$11.50	\$15.00

Intake into the terminal is as specified as per the shift hours listed in 4.1  
Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

Services included in the terminal intake fee ex GrainCorp country sites include:

- Supply chain management from Graincorp country sites to Port Terminal including liaison with the customers' freight provider;
- Unloading of rail and road trucks;
- Intake into the Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification on delivery;
- Terminal testing fee;
- Weighing on delivery;
- Transfer of Grain to storage cells;
- Recording and provision of delivery information;
- Provision of rail or road truck details to the transport provider for billing purposes;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm, etc)

Services **excluded** in the terminal intake fee ex GrainCorp country sites:

- Stevedoring costs
- Geelong wharfage



## 1.2 Intake Fees at Terminal ex Other Approved Bulk Handling Company\* - Treated

\* **Other Approved Bulk Handling Company** means those silos, not operated by GrainCorp, that, in GrainCorp's absolute opinion, have relevant grain quality procedures and consistently meet export quality standards on outloading.

Ex Other Approved Bulk Handling Company* – Treated / Fumigated Grain				
All Port Terminals	All Commodities	Transport	NSW & VIC	QLD
		Mode	Fee / T	Fee / T
		Rail	\$11.50	\$15.00
Road	\$13.00	\$16.50		

Intake into the terminal is as specified as per the shift hours listed in 4.1  
Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

When receiving treated or fumigated grain by other approved Bulk Handling Company\*, the customer must advise in writing prior to delivery, the details of any chemical treatment used or planned to be used, and not deliver the commodity until advised that such treatments are acceptable to GrainCorp. Port Terminals have a nil tolerance for fumigant residues. Where the commodity has been fumigated, the customer must provide a 'clearance certificate' stating that the commodity is free from all fumigant residues, issued by a licensed fumigator. If this information cannot be supplied fees as outlined in section 1.3 will be applicable.

Services included in the terminal intake fee ex Other Approved Bulk Handling Company include:

- Unloading of rail and road trucks;
- Intake into the Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification on delivery;
- Terminal testing fee
- Weighing on delivery;
- Transfer of Grain to storage cells;
- Recording and provision of delivery information;
- Provision of rail or road truck details to the transport provider for billing purposes;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm, etc)

Services **excluded** in the terminal intake fee ex Other Approved Bulk handling Company:

- Stevedoring costs
- Geelong wharfage

The direct to port intake fee under this section 1.2 will be available for deliveries of grain by customers who meet the following terms of access, provided that when added to existing commitments for nominated shipments the combined task does not exceed GrainCorp's capacity to store the required cargoes in vertical Port Terminal storage:

- Minimum of 500 tonnes per day delivery by road or 1,000 tonnes by rail during normal Port Terminal receipt hours, on normal business days as advised by the Port Terminal from time to time;



- Deliveries are to be in accordance with a delivery program agreed to between the parties;
- Minimum parcel of 5,000 tonnes for a specific nominated vessel;
- All cargo to be delivered within an agreed period prior to the nominated date of arrival of the vessel. Such period will be a maximum of 21 business days and will be dependent on the storage capacity allocated for that accumulation;
- Deliveries not to commence prior to nomination of a vessel to GrainCorp, where such nomination is to include as a minimum the name of vessel, estimated date of arrival of the vessel and grades and quantities of grain to be loaded.
- The customer will provide proof of prior treatment before rail is directed to the port terminal;
- No grain protection (pesticide or fumigation) to be provided by GrainCorp;
- The customer allows GrainCorp to inspect the Grain in store before outloading to the shipping terminal;
- Delivery inspection to consist of check for infestation (infested loads will be rejected), obvious contamination and moisture content (loads exceeding maximum tolerances will be rejected) only. The customer indemnifies GrainCorp for any claims in relation to the quality of the grain received or outloaded;
- The customer agrees to remove all grain left in the Port Terminal after completion of loading the vessel. Additional charges are applicable to residual grain left in any port terminal after the completion of loading.

Fees for service requirements that do not meet the above criteria will be quoted on a case by case basis depending on the services required. Unless special circumstances apply (ie. provision of services beyond those normally provided for ex-grower receivals), the fee will not exceed the ex-grower Port Terminal receival fee.

Failure by the customer to meet any of the agreed service parameters during the delivery period or after may lead to additional charges being levied.

The applicable port intake fee is levied against all tonnes received into the terminal

### 1.2.1 Intake at Terminal by Rail from ex Other Approved Bulk Handling Company\* - Infested Loads

\* **Other Approved Bulk Handling Company** means those silos, not operated by GrainCorp, that, in GrainCorp's absolute opinion, have relevant grain quality procedures and consistently meet export quality standards on outloading.

<b>Ex other Approved Bulk Handling Company* - Infested Loads</b>	<b>Fee / T</b>
Rail Receival Path Cleaning Fee	\$2,000 / Train consist
Hospital Bin/Bunker Treatment (includes transport, handling and treatment)	\$8.00 per tonne
On site fumigation (where available)	\$1,000 per 1,000 (wheat) tonne of bin capacity

Intake into the terminal is as specified as per the shift hours listed in 4.1  
Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

In the circumstance where grain is delivered to a GrainCorp Port Terminal by rail from an Other Approved Bulk Handling Company\* and is found to be infested, the mitigation costs will be charged to the customer. The charges will be levied in two separate components:



1. Rail receival path cleaning fee; and either of
2. Fumigation fee for the infested grain (where this service is available); or
3. Removal of the grain from the terminal to a "hospital" facility for disinfestation.

### 1.3. Intake at Terminal ex Other Approved Bulk Handling Company\* - Untreated, ex Unapproved Storage^, ex Grower

\* **Other Approved Bulk Handling Company** means those silos, not operated by GrainCorp, that, in GrainCorp's absolute opinion, have relevant grain quality procedures and consistently meet export quality standards on outloading.

^ **Unapproved Storage** means silos not operated by GrainCorp and those silos that cannot demonstrate relevant grain quality procedures and consistently meet export quality standards on outloading.

**Untreated** means that the grain has not been treated to a level acceptable by GrainCorp within the last three months

If the customer is unable to provide proof of prior treatment, or Grain is received from an Unapproved Bulk Handling Company, or grain is received from the Grower, then the intake fees below will be applicable to all tonnes unloaded if GrainCorp agrees to accept the deliveries.

<b>Ex Other Approved Bulk Handling* – Untreated, ex Unapproved Storage^, ex Grower</b>	<b>Commodity</b>	<b>Component</b>	<b>NSW &amp; VIC Fee / T</b>	<b>QLD Fee / T</b>
All Port Terminals	Wheat	All Grades	\$15.90	\$19.40
	Barley	Feed Grades	\$17.20	\$20.70
		Malt Grades	\$17.70	\$21.20
	Legumes	All Grades	\$18.75	\$22.25
	Oilseeds	Major Grade	\$17.70	\$21.20

Intake into the terminal is as specified as per the shift hours listed in 4.1  
Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

The services included in the terminal intake fee include:

- Unloading or road trucks;
- Intake into the Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification on delivery;
- Terminal testing fee;
- Weighing on delivery;
- Transfer of Grain to storage cells
- Recording and provision of delivery information on Receival Dockets;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm etc.);



#### 1.4. Re-Delivery at Terminal

Re-Delivery at Terminal	Commodity	Component	Fee / T
All Port Terminals	All Grains	All Grades	\$6.60

This fee is applicable to grain outloaded from GrainCorp's site and rejected at its destination for reasons outside of the control of GrainCorp and tendered for re-delivery to GrainCorp storage. This fee applies to all sites and will be applied at the discretion of GrainCorp. This fee will apply if grain is rejected at a destination for quality non-conformance and subsequent load samples indicate that the load is within specification.

#### 1.5. Vessel Nomination Booking Fee

Vessel Nomination Booking Fee (non refundable)	Fee / T
All Commodities at all port terminals (Refer to Storage and Handling Agreement for applicable conditions on nominated tonnes).	\$2.00

This fee is payable at the time the Vessel Nomination Application (VNA) is lodged with, and has been accepted by, GrainCorp and assigned a Load Date and a Queuing Order.

This fee is in addition to any other fees that may be applicable to the accumulation of grain and the loading of vessels.

In the circumstance where a Client nominates a vessel and pays the booking fee and then subsequently fails to comply with the requirements of the Storage & Handling Agreement, the assigned Load Date and Queuing order will be cancelled by GrainCorp and the Client will be required to re-nominate the same or a substitute vessel. The re-nominated or substituted vessel will be assigned a Load Date and Queuing Order subject to conditions outlined in this section 1.5.

A vessel nominated by the Client is able to be substituted for another vessel nominated by the Client without the Client being required to pay a new booking fee or having to re-nominate under the process described in section 1.5, provided that the substituted vessel's ETA is within 5 days of the ETA of the originally nominated vessel and the nominated Grain does not vary from the original CAP. The Client acknowledges that GrainCorp may alter the assigned Load Date and Queuing Order when a vessel is substituted by the Client. If the Client provides more than 21 days notice of a vessel substitution, the ETA and CAP may vary from the limits prescribed in this section 1.5 without the Client incurring a new booking fee, however such vessel substitution may alter the assignment of Load Date and Queuing Order.

#### 1.6. Vessel Loading Fee

Vessel Loading Fee	Fee / T
Wheat	\$2.00
Barley, Legumes, Oilseeds	\$3.00
Oats and other commodities not listed	POA

The vessel loading fee of \$2.00 per tonne is in addition to the Port Intake fees listed in tables 1.1, 1.2 and 1.3 and will be charged against all tonnes loaded onto vessels.



For Grain outloaded to ship, the fee includes the following services:

- Transfer of grain to the ship's side;
- Loading ships as per the relevant clauses in the GrainCorp Storage and Handling Agreement,
- Monitoring of grain quality during loading;
- Liaison with stevedore regarding loading requirements;
- Collection of hatch and cargo samples if required.

Loading of ships on a 24 hour per day basis can be arranged with prior notice and is subject to availability of labour and payment of additional charges. Overtime charges will be applicable as described in the GrainCorp Storage and Handling Agreement and this schedule.

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## 2.0 Port Storage Fees

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### 2.1 Basic Terminal Storage Fee

Basic Terminal Storage Fee		Fee / T
All port terminals <b>excluding Sunshine</b> All commodities except where noted otherwise	Price per week. (Stock On Hand Monday 12.01am opening balance)	\$1.00 per week All port terminals excluding Sunshine

The services provided for in the storage fees are as follows:

- Maintenance and provision (including electronically) of Grain stock records by Terminal and grade;
- Pesticide and fumigation application as required during the storage period;
- Condition monitoring, including aeration and temperature monitoring of canola.

The fees will be calculated by multiplying the customer's opening accounting stock balance at each Port Terminal on each Monday (including Public Holidays) by the relevant weekly storage fee.

### 2.2 Additional Terminal Storage Fees

These fees are in addition to the basic terminal storage fee.

Additional Terminal Storage Fees		Fee / T
All commodities except where noted otherwise	Cargo accumulated and awaiting loading on vessel which is 5 days beyond assigned Load Date for that vessel	\$0.50 per tonne per day
	Residual stock remaining in port after vessel departure	\$1.50 per tonne of capacity per week



### 3.0 Port Outloading Fees

#### Rail and road outloading from Port Terminals

- Road and rail outloading from Geelong, Newcastle and Mackay is by appointment only
- Road outloading from Portland and Port Kembla is by appointment
- Rail outloading is not available from Portland or Port Kembla
- Adequate notice must be provided in order to program outloading around the receipt and shipping activities

#### 3.1 Port Outloading Fees to Malthouse (Victoria only)

All Grain that is received at the Port Terminals is subject to the intake fees listed under 1.1, 1.2 and 1.3.

The following fees apply to all Grain transferred from Geelong Port Terminal to the Barrett Burston Malthouse or ADM Malthouse (or otherwise named) via the connecting conveyors.

Invoicing	Terminal Intake Fees Malt Barley - Victoria				
	Rail ex GNC VIC/NSW	Road ex GNC VIC/NSW	Rail non GNC VIC/NSW	Road non GNC VIC/NSW	Ex Grower, Unapproved, other Approved*-untreated
Invoiced to customer for delivery to malthouse including belt transfer	\$10.00	\$11.50	\$11.50	\$13.00	\$17.70
Rebated to grain owner at time of belt transfer	\$5.65	\$5.65	\$5.65	\$5.65	\$7.25

#### 3.2 Port Outloading Fees to GrainCorp Packing Locations – Basic Fees

For full details of containerisation charges, terms and conditions, please refer to the relevant Container Packing Price Schedules

The prices below do NOT include grain received into the terminal ex-grower

Packing Location		Rail ex GNC	Road ex GNC	Rail non GNC	Road non GNC
<b>Brisbane</b>	Containerisation fee	\$27.50	\$29.00	\$29.00	\$30.50
	Invoice #1 (intake)	\$13.50	\$15.00	\$15.00	\$16.50
	Invoice #2	\$14.00	\$14.00	\$14.00	\$14.00
<b>Geelong</b>	Containerisation fee	\$26.50	\$28.00	\$28.00	\$29.50
	Invoice #1 (intake)	\$10.00	\$11.50	\$11.50	\$13.00
	Invoice #2	\$16.50	\$16.50	\$16.50	\$16.50



### 3.3 Port Outloading Fees to Domestic End User

Outloading fees to the domestic end users is included in the port intake fee. Please refer to tables under 1.1, 1.2 and 1.3

## 4. Port Terminal Miscellaneous Fees

### 4.1 Miscellaneous Fees

Port Terminal Miscellaneous Fees			Fee / T
Overtime fees for ship loading	Newcastle	Per shift	\$8,536
	Port Kembla	Per shift	\$6,402
	Geelong	Per shift	\$6,402
	Portland	Per shift	\$6,402
	QLD Ports	Per shift	\$6,402
Overtime fees for rail and road intake	Newcastle	Per shift	\$4,550
	Port Kembla	Per shift	\$4,550
	Geelong	Per hour	\$650
	Portland	Per hour	\$650
	QLD Ports	Per shift	\$2,500
Newcastle Transfer fee from Western Storage to main terminal		N/A	\$5.34
Blending Fee - Bulk and containers		Per tonne	\$2.00
Pre-blending fee for bulk		Per tonne	\$4.50
Minimum Cargo Lift Fee	< 5,000 tonnes	Per tonne	\$3.50
	≥ 5,000 and < 10,000 tonnes	Per tonne	\$1.50
Portland Terminal Shunting Fee		Per tonne	\$0.25
Truck Marshalling Fee		Per tonne	\$0.25
Geelong Terminal Wharf Hire		Per tonne	\$1.25
Buyer to Buyer Transfer (sellers fee)	Internet	Per tonne	\$0.17
	Manual	Per tonne	\$0.32
Customer requested receipt Amendment*	Internet	Per receipt	NIL
	Manual	Per receipt	\$33.00
Shipping and Domestic Outturn Quality Certificate (includes Vendor declarations)		Per Certificate	\$27.50
Inter-Zone Transfer Fee (Queensland only)		Per tonne	\$2.75
Newcastle Grading Plant		Price and conditions on application	\$POA
Pesticide Residue Free Grain (PRF) or Pesticide Residue Restricted Grain (PRR)		Per tonne	\$1.10

The applicable Day Shift hours at the Port Terminals are:

Terminal	Day Shift
Mackay	07:00 – 15:00 Monday to Friday
Gladstone	07:00 – 15:00 Monday to Friday
Fisherman Islands	07:00 – 15:00 Monday to Friday
Carrington	07:30 – 15:00 Monday to Friday
Port Kembla	07:15 – 14:45 Monday to Friday
Geelong	07:30 – 15:30 Monday to Friday
Portland	07:30 – 15:30 Monday to Friday



**Blending Fee**

A blending fee will apply when separately segregated grades are either mixed together in store or on outturn (including loading separately segregated Grain into ship's holds).

A blending fee will also apply when grain is blended to meet a customised grade. A customised grade is any commodity specification that does not meet the standard grade, for example but not limited to, blending to increase protein, or blending to reduce screenings to meet **contract** specifications.

The blending fee is applied to the total tonnes across the whole cargo. GrainCorp does not assume responsibility for compliance of grades and specifications where blending has been undertaken. If grain does not meet quality specifications at the destination, GrainCorp will refund the blending fee provided that the Client provides documentary proof to the reasonable satisfaction of GrainCorp that the grain has not met customer specifications.

The charge applies to all tonnes blended and is to be applied at the discretion of the GrainCorp Terminal Manager.

**Pre-blending Fee**

A pre-blending fee will apply when the exporter requires three or more segregated grades to be blended. The pre-blending fee is applied to that portion of the cargo that requires pre-blending prior to the vessel arriving. The pre-blending fee applies to the total tonnes of the lesser tonnage grades.

**Geelong Wharf Facility Hire Charge**

The Geelong wharf facility hire charge of \$1.25 per tonne loaded is levied on the shipper. Other charges such as lay time charges and provision of fresh water apply, but these are levied on the vessel.

**Portland Shunting Fee**

Applies to all tonnes delivered by rail to the Portland Terminal. This is included for cost recovery purposes only and is collected by the Company for payment to the Port of Portland for the shunting service.

**Truck Marshalling Fee**

At Port Terminals where applicable.

**Minimum Cargo Lift Fee**

Vessels loading less than 10,000 tonnes at GrainCorp Port Terminals will be subject to a minimum cargo lift fee of \$3.50 per tonne loaded for less than 5,000 tonnes and \$1.50 per tonne loaded for less than 10,000 tonnes but more than 5,000 tonnes.

**Inter Zone Transfer**

Grain delivered into the Mackay Port Zone and exported through another Port will attract an Inter Zone Transfer fee. This fee is collected by GrainCorp on behalf of The Mackay Port Authority.



### **Pesticide Residue Free Grain**

Pesticide Residue Free (PRF) grain is grain that has not been treated by GrainCorp with a contact pesticide. GrainCorp is not responsible for PRF grain that has been accepted into the GrainCorp storage and handling system from other bulk handling companies, private storage or from growers as GrainCorp does not test on receipt for the presence of prior treatments. Nor is GrainCorp responsible for prior treatments or contamination from storage, handling or transport equipment. PRF grain is supplied to the market via common grain paths, elevators, conveyors, silos, road/rail trucks etc which have the capacity to transfer low levels of contamination of pesticides. Please refer to the relevant clauses in GrainCorp's Storage and Handling Agreement.

This is applicable where grain is requested by the customer, **and agreed by GrainCorp**, to be shipped in bulk or containerised as pesticide residue free to either the domestic or export market. Payable on all grain required to be shipped as PRF.

- PRF grain requests require a minimum of four weeks notice
- GrainCorp does not guarantee PRF grain nor accept any liability for grain not meeting PRF requirements
- GrainCorp can only review the hygiene history for grain held in GrainCorp storages
- PRF requests must be stated clearly on all enquiries, packing instructions and VNAs
- The fee covers site selection and arrangement of samples and arrangement of tests
- PRF testing for bulk shipments is included in the fee above
- PRF testing for bulk shipments does not include rapid tests and is at the shipper's expense
- PRF testing for containers is at the shipper's expense
- PRF results are usually only available after the vessel has sailed
- If the grain is found to exceed maximum residue levels at the destination, GrainCorp will refund the fee of \$1.10 per tonne but accepts no liability

### **Pesticide Residue Restricted Grain**

Pesticide Residue Restricted (PRR) grain is grain that is selected, tested and outturned to a pesticide level which varies from the maximum residue limits prescribed for the commodity by the Australian Pesticides and Veterinary Medicines Authority (APVMA) and Food Standards Australian & New Zealand (FSANZ). GrainCorp is not responsible for ensuring pesticide restricted grain meets specified residue tolerances where the commodity has been accepted into the GrainCorp storage and handling system from other bulk handling companies, private storage or from growers as GrainCorp cannot have knowledge of nor be responsible for prior treatments or contamination from storage, handling or transport equipment. Pesticide restricted grain is supplied to the market via common grain paths, elevators, conveyors, silos, road/rail trucks etc which have the capacity to transfer low levels of contamination of pesticides. Please refer to the relevant clauses in GrainCorp's Storage and Handling Agreement.

This is applicable where grain is requested by the customer, **and agreed by GrainCorp**, to be shipped in bulk or containerised as pesticide residue restricted grain to either the domestic or export market. Payable on all grain required to be shipped as PRF.



- PRR grain requests require a minimum of four weeks notice
- GrainCorp does not guarantee PRR grain or accept any liability for grain not meeting PRR requirements
- GrainCorp can only review a the hygiene history for grain held in GrainCorp storages
- PRR requests must be stated clearly on all enquiries, packing instructions and VNAs
- The fee covers site selection and arrangement of samples and arrangement of tests
- PRR testing for bulk shipments is included in the fee above
- PRR testing for bulk shipments does not include rapid tests and is at the shipper's expense
- PRR testing for containers is at the shipper's expense
- PRR results are normally only available after the vessel has sailed
- If the grain is found to exceed maximum residue levels at the destination, GrainCorp will refund the fee of \$1.10 per tonne but accepts no liability

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## **5. GrainCorp Technical Services Port Sample Fees**

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<b>Port Sample type</b>	<b>Quantity</b>	<b>Fee</b>
Storage unit sample	For each 5kgs or part thereof	\$100
Composite preshipment sample	For each 5kgs or part thereof	\$100
Parcel sample	For each 5kgs or part thereof	\$100
Hatch sample	For each 5kgs or part thereof	\$100

Where samples require bins to be turned, this will be charged at an agreed rate. All prices exclude freight costs and GST. These are to be billed separately

Prices for services provided by GrainCorp Technical Services (such as independent analysis) are available separately and do not form part of this agreement.

